



# SASSY



## **EDITOR'S NOTES**

I am delighted to introduce the latest issue of Sassy & Co magazine. The objective of Sassy & Co is to promote up and coming as well as established fashion designers from all over the world. As such, our publication aspires to be vibrant, engaging and accessible, and at the same time integrative and challenging. In this issue we are featuring Sassy & Co Style - a road filled with preloved and sustainable clothing. We are also featuring 4 amazing designers and on the cover is none other than Steven Ozbun - the man behind Trading Looks.

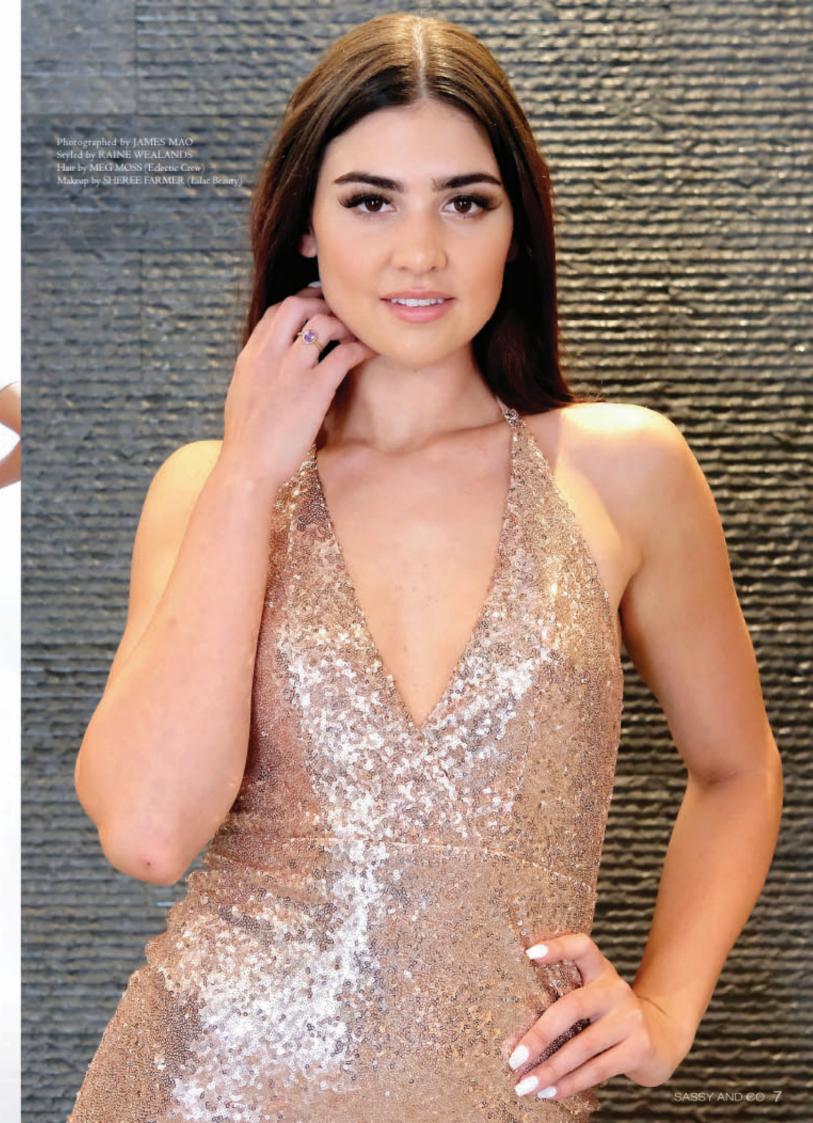
Needless to say, any feature stories that you wish to submit, either individually or collaboratively, are much appreciated and will make a substantial contribution to the success of our publication. Best wishes and thank you in advance for your contribution to Sassy & Co.

Joy Duca Editor-in-chief



So how did Sassy & Co, a magazine about up-and-coming fashion designers lead down to a road filled with preloved clothing? Well, with statistics becoming more readily available we are able to fully realize just how damaging the fashion industry can be to our environment. This doesn't mean we have to stop all fashion production and cancel clothes! All it means, its that like everything else, we have to move forward which means to just do our part where we can. Don't know where to start regarding your fashion addiction? Start with just being more aware of what the environmental problems are in our textiles industry. Did you know that Australia fills more than 500,000 tonnes of textiles and leather in its landfills annually? And can you believe that 20% of the world's water waste comes from the fashion industry? With fast fashion producing mass amounts of low cost and often low-quality items a consumer feels less attached to the clothes they buy and more willing to buy things they'll never wear or throw out in 6 months.











Brand Ambassadors ROBBIE, TRINITY, MJ RUKESHMA, JASMINE, NATASHA, and JOJO Photographed by PEDRO VIRGIL, Styled by RAINE WEALANDS / Hair by MEG MOSS (Edectic Crew) Makeup by SHEREE FARMER (Lilac Beauty)



Re-using, recycling, or even upcycling our preloved fashion is not only clean for the environment but can be fun, adventurous, and we promise sanitary! How do we know this? Because we have made it so! Sassy & Co is taking that dingy op shop feel and turning it into something more luxurious and fun. All of our products are not only ethically sourced and washed but they are treated as if they were a treasure we have just had the pleasure of discovering. We believe preloved clothes can feel as exciting and glamorous as buying things brand new, except it comes without the guilt of how it will affect the environment. We are committed to finding unique, glamorous, and beautiful items from a range of designers at a range of prices.

Don't believe us? Browse through our trove and find your own treasure...







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Heather is a Colorado-based designer and owner of Alien Earth Designs. She is a fashion designer, animator, artist, and is currently finishing her master's degree in costume design. Sewing and creating have been a part of her life since she was very young. However, she didn't start fashion and costume design until 2010. In 2013 she created her first wearable art piece which was displayed in Hawaii Fashion Week that year. It was made entirely of recycled material. As her designs have grown through the years she has found a niche in avant-garde fashion with her line of parachute dresses. Most of her designs are one-of-a-kind or custom pieces. She always tries to make things unique and fun. Some of her proudest accomplishments have been having three parachute dresses featured in Basic Magazine as well as having designs at a style house in Los Angeles. This year she will be entering a new wearable art piece in the World of Wearable Art competition in New Zealand. Heather has many goals and accomplishments for the next five years, like working as a costume designer in Theater, TV, and Film. She also hopes to collaborate with magazines on future editorial pieces. Her love for wearable art and avant-garde will always play a part in whatever the future may hold.







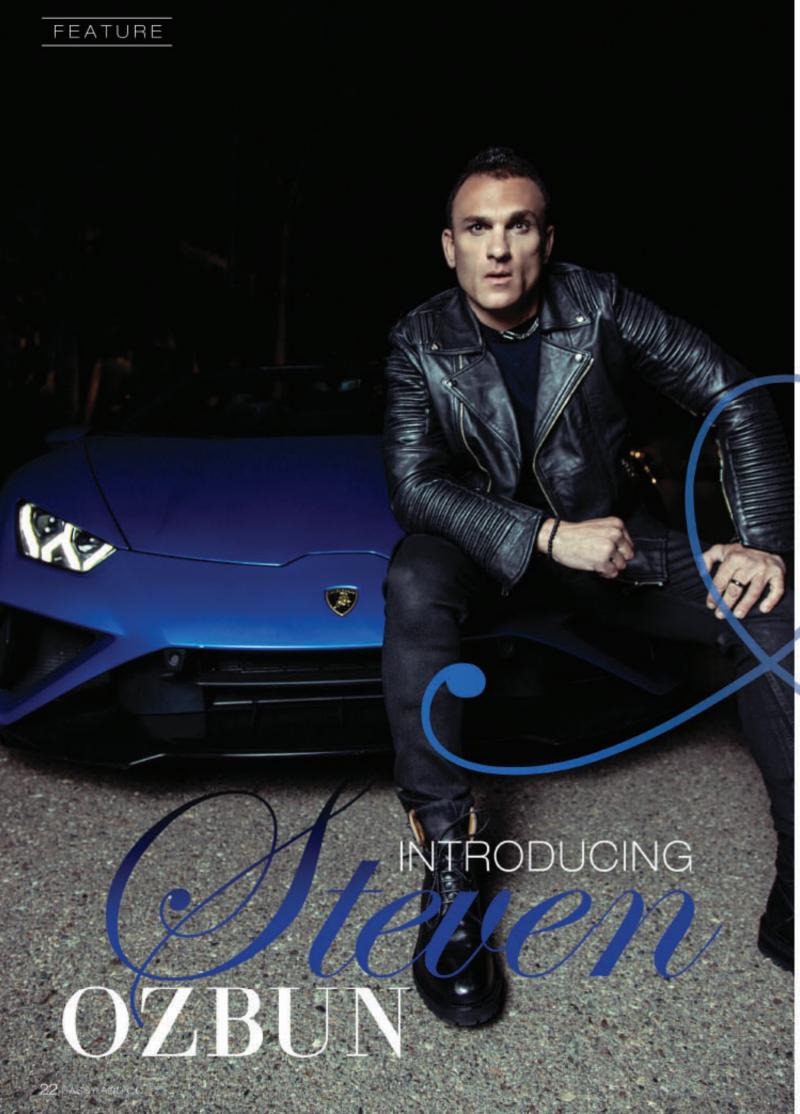
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"AS A BUSINESS OWNER, OUR NUMBER ONE CUSTOMER IS OUR TEAM. ALWAYS **PUT YOUR** TEAM FIRST."

A veteran entrepreneur, music producer, and home builder, Steven Ozbun is currently the CEO of the sunglasses and apparel brand TradingLooks,com. He managed to grow his company from a team of 3 to well over 150 team members as well as expanded their product line from zero revenue to a whopping \$20 million annually.

Ozbun calls his first true love to be music. As an 80's baby, he was influenced by some of the most iconic artists of all time such as Elvis, Cher, and Prince. Because of this passion for the music industry, he established Spinindustry Entertainment which was a production company that produces his music, as well as undiscovered talents, no one has heard of yet. What's truly unique is the vision Ozbun had for this type of music - it was a blend of house music and hip hop which is somewhere around 120 to 128 bpm repeating hip hop phrases on a house beat. Ozbun goes by the artist name of "OZ music nation." Under this name, he has produced 20 original tracks and has released five mixes. From a passion project - Ozbun has grown his passion project into something much more.

Just recently, Ozbun founded "Continuum Residential" which is a design and build firm specializing in finding first turn historical candidate homes and re-imagining them leaving character and modern, amenities. This is all done while doing their best to use the properties' original footprint.

Originally going to school to be an architect, the vision comes naturally for him. In the Continuum Residential portfolio are five homes in different phases of construction in Point Loma spread out across Ocean Beach, Sunset Cliffs, Plumosa Park, and Loma Portal. The properties span across architectural types mid-century modern, Tudor, Spanish, and beach bungalow - all homes are being re-imagined with hotel-like amenities and true to era modernized flair,

In addition to these brands, Ozbun also continues to provide marketing and strategic consulting services to select clients in consumer-driven industries. You can learn more information about these services via his website www.stevenozbun.com,

Sassy & Co magazine recently caught up with Steven to discuss his journey to entrepreneurship and here's what went down:

#### Can you tell us more about your journey to entrepreneurship?

2008 was a great year to launch a company, right? For most, absolutely not. We didn't let this get in our way. We hit the ground running and never looked back so we were so excited about our marketing and website products and the problems they solved. I loved the industry and the people. I had a blast, I loved what I did. In about a decade we grew from a team of 3 to well over 150 team members, expanded our product line from zero revenue to \$20 million recurring, annually and most of all, we were fithy rich in company culture. Our team loved their jobs and our clients loved our team, products, and successes.

### FEATURE



#### Why did you start Trading Looks?

Hove sunglasses, I remember once, I spent half of my paycheck on sunglasses yet they were constantly lost, broken, or borrowed indefinitely. So I decided to create a way to solve the issue of expensive sunglasses that do not last by providing fresh new pairs regularly at a low monthly fee.

#### Why do you think so many startups fail before reaching their full potential?

Creating something from nothing comes with a set of extremely challenging pieces and situations. I see many startups fail due to being too concerned about the immediate impact a decision has on the company rather than the long-term effects, losses, and gain that decision may be catalyzing.

#### What would you say is the secret to your success?

As a business owner, our number one customer is our team. Always put your team first, make sure they are valued, love what they do, and are in the right role for their success. Watching a team grow into leaders is probably the most enriching piece of entrepreneurship.

#### What is your definition of success?

Rich is happiness, rich is friendships, rich is love, health, and success. Success is not the title on your business card or the zeros in your bank account. Success is failing miserably, success is being broke but happy, smiling; no matter how your day is going, Success is an accomplishment, reputation and giving it your all, and being proud of who you are, Are you set up for success?

#### What are your future plans for your business?

More marketing, It's exciting to grow brands in extremely different markets and industries, I have always been into real estate design and development as well as entertainment and fashion.





Influencer and Model Kayla Fitzgerald for QP Magazine





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FEATURE

MAKE WAY FOR

Ever since she was a child, Rozalia continuously developed her passion for fashion. In her creations, you'll be able to celebrate the beauty of nature and the wonderful architecture of your body. She feels inspired and attracted by the "modern," but always with faith in love for traditional reasons, and the handmade embroidery, which makes your special outfit unique. She believes that women are designed to shine and be admired. But women's sensual way of being is indeed empowered by what they wear and how they wear it. This is why she allows herself the challenge of complimenting your truly complex architecture. Some of her greatest accomplishments are NYFW, Abu Dhabi, Bratislava, Beijing(with the price for The Most Creative Designer), Paris and she also has plans this month to open her own showroom in Timisoara, Romania, Julius Mall Location.







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FEATURE









## Get to know fernanda ON COVATUDIAS

Fernanda Covarrubias is a Mexican Eco-Fashion Designer and stylist with over 13 years of experience within the Fashion industry. She currently lives in Geelong VIC Australia for 5 years ago.

Fernanda grew up surrounded by sewing machines and fabrics; as one of her closest aunties was a seamstress. After graduating from the Fashion School, she worked in different clothing factories, which gave her experience and knowledge in the clothing manufacturing process, from swimwear to jeans, etc.

After a few years of gaining experience in the fashion field, she launched her own clothing brand label, which was made of Deadstock fabrics and was 100% locally made and distributed in Guadalajara Mexico.

After over a year living in Australia, she founded her own clothing brand, which bears her name Fernanda Covarrubias; which is based on Upcycled and deadstock materials and is Australian-made. She was a finalist at the last "We the makers" Festival in Geelong last year.

She has a blog, The Second Runway, where she promotes Sustainable Fashion and Slow Fashion Styling. She is also The Save The Children Australia official VIC's fashion stylist and runs Upcycling and styling workshops for refugee women in Geelong.

Part of her job has been featured in local newspapers and magazines like That's Australia. She aims to create awareness about the impact that fashion has on the current climate crisis and also in the Fashion worker's lives.









